INTRODUCTION

Management of Execution takes a general view of all key elements of Management relating all disciplines of a business. Focusing on delivering results and ensuring that consistent performance is achieved in a very practical way. Not simply tactics, but a system of getting things done through questioning, analysis, and follow-through. A discipline for meshing strategy with reality, aligning people with goals, and achieving the results promised on time every time.

AIMS

Clearly identify what needs to be done to obtain results. Focusing on 7 principles of execution.

See a very practical way to run a business, and how this can be translated to all levels of the organization.

Look at real Cases of companies in today’s environment.

METHODOLOGY

Based on real case studies and focusing on the Key issues faced by companies and how the implementation of “The Management of Execution” and understand how it can deliver results. Understanding how all elements of a business relate to each other and how to make the best of a strategy implementation.

EVALUATION

40% Class participation and 30% clarity of the model at the end of the week. 30% presentation in front of a Jury of a case study.

BIBLIOGRAPHY

• What the CEO wants you to know. by Ram Charan.
• Profitable growth is everyone business by Ram Charan.
• Every business is a growing business. Ram Charan
• Good to Great. Jim Collins
• Winning. Jack Welch
• The discipline of getting things done. Larry Bossidy and Ram Charan